

MLS Area CM

Listings	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	44	48	-8.3%	357	365	-2.2%
Condo/TH Sales	1	--	--	10	11	-9.1%
Total Sales	45	48	-6.3%	367	376	-2.4%
New Homes Only	5	5	--	42	60	-30.0%
Resale Only	40	43	-7.0%	325	316	+2.8%
Sales Volume	\$21,714,884	\$24,852,377	-12.6%	\$195,771,904	\$155,129,061	+26.2%
New Listings	47	48	-2.1%	470	454	+3.5%
Pending	37	40	-7.5%	59	400	-85.3%
Withdrawn	10	1	+900.0%	47	45	+4.4%
Expired	1	7	-85.7%	12	41	-70.7%
Months of Inventory	1.5	2.0	-26.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$482,320	\$537,600	-10.3%	\$535,076	\$425,404	+25.8%
List Price/SqFt	\$223	\$197	+13.4%	\$220	\$179	+22.6%
Sold Price	\$482,553	\$517,758	-6.8%	\$533,438	\$412,577	+29.3%
Sold Price/SqFt	\$224	\$190	+17.5%	\$220	\$175	+26.1%
Sold Price / Orig LP	99.0%	95.0%	+4.3%	99.6%	95.6%	+4.3%
Days on Market	21	68	-69.5%	33	74	-55.6%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$399,000	\$389,945	+2.3%	\$410,000	\$339,200	+20.9%
List Price/SqFt	\$197	\$176	+12.2%	\$200	\$174	+14.9%
Sold Price	\$400,000	\$379,500	+5.4%	\$420,000	\$335,000	+25.4%
Sold Price/SqFt	\$204	\$173	+17.9%	\$199	\$171	+16.6%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	97.0%	+3.1%
Days on Market	13	31	-57.4%	9	46	-80.2%

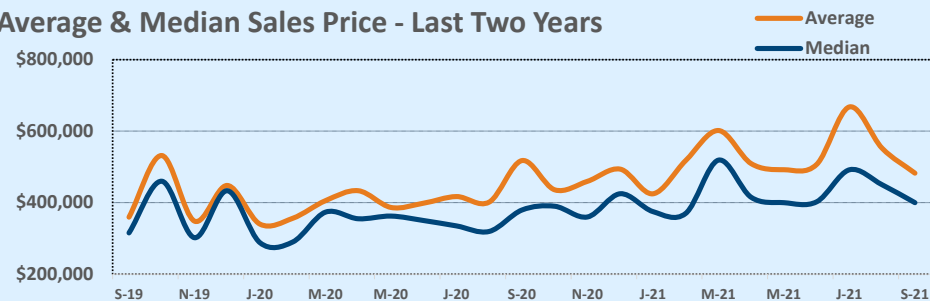
Residential Statistics

Independence Title

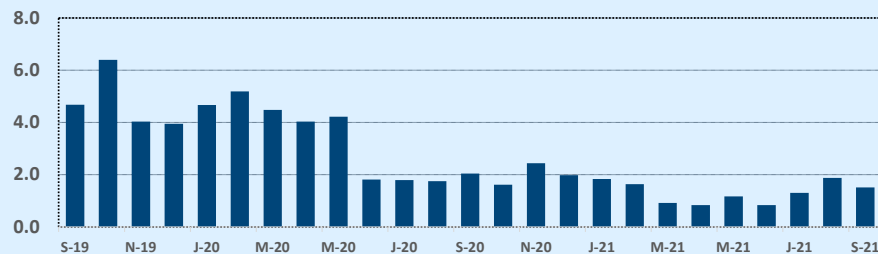
September 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	6	4	112
\$150,000- \$199,999	3	--	--	13	8	40
\$200,000- \$249,999	1	4	19	31	33	18
\$250,000- \$299,999	5	3	20	39	40	26
\$300,000- \$349,999	2	9	19	55	46	22
\$350,000- \$399,999	4	6	8	48	35	14
\$400,000- \$449,999	4	7	9	39	32	17
\$450,000- \$499,999	5	4	21	29	28	30
\$500,000- \$549,999	1	3	62	23	22	35
\$550,000- \$599,999	2	2	15	30	14	20
\$600,000- \$699,999	7	1	18	41	25	43
\$700,000- \$799,999	1	3	28	19	26	55
\$800,000- \$899,999	1	--	--	17	14	45
\$900,000- \$999,999	2	--	--	15	9	74
\$1M - \$1.99M	6	3	38	56	26	64
\$2M - \$2.99M	2	--	--	8	5	64
\$3M+	--	--	--	1	--	--
Totals	47	45	21	470	367	33

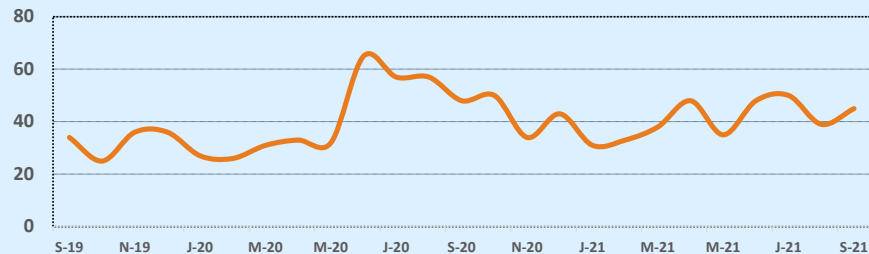
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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